

Queries and their responses on EOI of Feasibility Study and EIA Study of Big Hydropower Projects (Job No.: 2072/73-13,14&15):

S.N.	Query	Response
Nepal Consult (Relating to Feasibility and EIA Study of three Big Hydropower projects (Job No: 2072/73-13,14 & 15))		
1.	JV Restricted to 3 Firms: We all are aware of the fact that only one or two national firm may have experience in the study of big size hydropower project and also there a shortage of experience experts in Nepal in the power sector especially to handle big size hydropower projects. In order to enhance the capacity of Firms in terms of suitable experts it is suggested that in the JV provision of more than 3 Firms be made. Also taking into consideration of shortage of national experts in the hydropower sector it is requested that participating Firms are allowed to propose same expert in more than one project.	The JV is restricted to at most three consulting firms. The same expert can be employed to maximum three jobs in this EOI package.
2.	National Team Leader: As national experts do not have working experience with the responsibility of Team Leader for big size projects. International consulting Firms may not accept to work as JV partner under the leadership in experience National Team Leader. So we request that the Team Leader has to be from international Firm with adequate number and person-months of other key experts. Under such arrangement national experts will work jointly to assist the international expert with the objective of on-the job training	The team leader should be from the national staff.
3.	Work Experience in Last 5 years: As it may not be applicable even for international Firms in case of hydropower projects, it is requested that 5 years may be replaced by 20 years for participation by many competent and experience Firms.	The work experience (of the firm) completed in the last five years shall be taken as per prevailing public procurement act and rule.
4.	Contract amount more than NRs. 5 M and capacity more than 50MW (2b-i): May be one or two national Firm can meet this requirement. Hence it has to be omitted or kept reasonable figure so that many national firms can participate. Also the requirement under 2b-ii is to be revised with reasonable figures.	Not agreed.

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5.	Experience of Construction Supervision: The services to be provided do not include the scope of construction supervision. Hence this is to be omitted.	Knowledge gained during construction supervision shall have to refine various key project components.						
6.	Equipment Owned by Firm: The core drilling and SRT/ERT works are done by specialized drilling company or Firms. So consulting firms do not keep such equipment as their assets. Hence this requirement is to be omitted.	Not agreed.						
7.	Full Time Staff: Staff appointed one month or even 3 months are never considered as equivalent to full time staff. As a standard measure this has to be minimum 1 year period not 1 month.	One month as mentioned in the EOI documents.						
8.	Average Annual Turnover of greater than NRs. 50M for National Firm: Many national firms with experience in hydropower project cannot meet this requirement. Hence as in case of Seti River (SR-6) project this requirement is to be omitted together with other two requirement (vi) and (vii) of FORM A-4 : Eligibility Status.	<p>The provision has been overlooked in case of SR-6. In case of SR-6 followings have been added in the FORM A-4 of the EOI Document vi, vii, viii for the joint venture.</p> <table border="1"> <tr> <td>vi</td> <td>Form A-7: Information of Local Agent (<i>in case of Foreign consultant or JV of only Foreign Consultants</i>)</td> </tr> <tr> <td>vii</td> <td>The Average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than ^{NRs. 2} 50 million.</td> </tr> <tr> <td>viii</td> <td>The total key professionals proposed should include at least 20% professional from each firms in JV.</td> </tr> </table>	vi	Form A-7: Information of Local Agent (<i>in case of Foreign consultant or JV of only Foreign Consultants</i>)	vii	The Average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than ^{NRs. 2} 50 million.	viii	The total key professionals proposed should include at least 20% professional from each firms in JV.
vi	Form A-7: Information of Local Agent (<i>in case of Foreign consultant or JV of only Foreign Consultants</i>)							
vii	The Average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than ^{NRs. 2} 50 million.							
viii	The total key professionals proposed should include at least 20% professional from each firms in JV.							
tenderauthority400@gmail.com								
9.	Softcopy of the Tender Document through email and about pre-bid meeting	Anyone can freely download the EoI related documents including TOR from www.doed.gov.np . And there won't be any pre-bid meeting.						
(Darling, Brain Chaudhary, SjayPraud, Nathaline A)								
10.	Does the international firm (IF) satisfies the financial criteria when it forms a JV with National Firm (NF) whose annual	Please refer amended EOI.						

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	turnover (AAT) is 50 million Nepalese rupees? (i.e. > 250million USD (IF) + 50 million USD (NF)?	
11.	Can same JV firms (providing same key personnel) be eligible to submit EoI for each one of three different projects (three jobs) separately?	Yes, during EOI phase only.
12.	Note g under section 1.6.2 “key personnel..... EoI notice published.” Does this mean that the same key personal with one particular designation can be used in all three projects (three jobs)?	Yes, for the same designation.
13.	Total of 30 key professionals are required for each job and each firm should include at least 20% professional (Form A-4, SN viii). 20% professional of what? National, international, EIA, Feasibility?	At least 20% professional is required of each firm for the respective job.
14.	Does it mean that key personnel who is not Nepalese but have experience in Nepal are eligible as National Staff?” If yes, what would be the criteria or how many years of experience d the expert need?	Yes. In case of experience please see clause 1.6.2 of the EOI document.
Fichtner GmbH		
15.	For JV between International and National firms, what is the minimum required AAT of national firm and international firm individually for all three packages? From our understanding the required AAT in the EoI document if on the higher side for this size of project as compared to our experience with EoI submission for similar project in DoED the recent past. Clarify	Please refer serial no. 10 of the response and the amended EOI document.
16.	Since these are feasibility study project why does it require experience in construction supervision? This is different from our experience in EoI submitted in similar projects in DoED in the recent past. We would appreciate deleting the specific experience required in construction supervision projects. Please clarify.	Please refer serial no. 5 of the response above.
17.	How shall the department verify whether the key professionals proposed are full time or not?	Suitable mechanisms like pay roll, appointment letter, surprise visit to consultant’s office etc. may be employed.
18.	How shall the department verify whether the key professionals	It will be verified from DoED record.

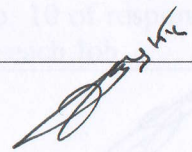
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	proposed are currently working in ongoing DoED jobs? DoED must be having a large number of ongoing projects with numerous experts.	
19.	Some of the experts may be currently working in ongoing DoED jobs but with minimum and intermittent inputs; some experts may have less than one month's input. Will these types of expert be also given 80% weightage?	Yes.
20.	“Note h” encourages full time experts and states 100% weightage for full time experts, “note o” however, states only 80% weightage for experts working in ongoing DoED projects, which is contradicting. Why? It will be difficult for the consultant to propose full time experts if they are not working in any ongoing projects. Whether it is ongoing DoED projects or ongoing projects outside DoED-What difference does it make? We would appreciate if note ‘o’ is deleted. Please clarify.	Full time experts of the firm if found working in ongoing DoED jobs shall be considered as part time.
STUP Consultants Pvt.Ltd.		
21	<p>Detailed Evaluation of EOI documents: Clause 2b-i: Work Experience of the firm in Feasibility Study of Detailed Engineering Design (Studies) / Detail Project Report (DPR) of Hydropower Projects must be of more than 200MW to obtain the marks under heading 2b-1. Only the projects having capacity more than 50MW and study cost (i.e. Contract Amount) having more than 5 Million US dollars for International firm and Million NRs for National Firm will be counted for cumulative purpose.</p> <p>Request you kindly consider projects in last ten years instead of last 5 years. Also to delete “5 million NRS. For national firms will be counted for cumulative purpose”</p>	Not accepted
22	<p>Clause 2b-ii: Work experience of the firm in EIA Study of Hydropower projects in the last 5 years. At least one project must be of more than 50 MW to obtain the marks under heading 2b-ii. Only the projects having capacity more than 20MW and</p>	Not accepted.

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	<p>study cost (i.e. Contract Amount) having more than 1.5 Million US dollars for international Firm and 1.5 Million NRs for National Firm will be counted for cumulative purpose.</p> <p>Request you kindly consider projects references to EIA study for hydro and other projects also (like road, railways, water supply etc.) in last ten years instead of last 5 years. Also to delete "1.5 million NRS. For national firms will be counted for cumulative purpose"</p>	
23	<p>Clause 2b-iii: Work experience of the firm in Supervision of Construction of hydropower Projects in the last 5 Years. At least one project must be of more than 50MW to obtain the marks under heading 2b-iii. Only the projects having capacity more than 2 Million US dollars for International Firm and 2 Million NRs for National Firm will be counted for cumulative purpose.</p> <p>Request you kindly consider projects references in last ten years instead of last 5 years. Also to delete "2 million NRs. For national firms will be counted for cumulative purpose"</p>	Not accepted
Indo Canadian Consultancy Services Limited		
24	<p>Kindly refer form A-4 point Viii page 17. We understand that total 30 CVs need to be submitted for Evaluation purpose, out of which 22 CVs from National staff and remaining 8 CVs from International Firms. Now since our JV includes two International firm, kindly clarify that 6 CVs from one International firm and 2 CVs from second international firm will meet the criteria of at least 20% personals from each firm or not. (8 CVs) 20% of 8= 6) Hence 2 CVs).</p>	JV shall satisfy the mentioned criteria of EOI. Suggested to propose national staff to form the JV of international firms.
CIVIL INFORMATICES AND SOLUTIONS P. LTD.		
25	<p>We go through the EOI documents found that provision made in FORM A-4 Eligibility Requirement, S.N. vii, it is mentioned that "which is itself contradictory with the provision set forth in instruction to consultant S.N. 1.6.2. Detailed Evaluation of EOI</p>	<p>The issues have been noticed. Instruction to consultant and various forms constitute the complete EOI document. Please refer Serial No. 10 of response above and amended EOI document for the each Job.</p>

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	<p>Documents table S.N. 1 Financial Capacity of the firm where it is not mentioned to each firm in JV should meet minimum AAT 50 million.</p> <p>In general the specific criteria are set forth in section instruction or EOI Notice, so that consultant will make consortium accordingly, while the forms are given in section preparation of application which used only for formats to provide information as well as documentary evidence (legal documents of the consulting firm). After rigorous study of various previous EoI documents from DoED for similar work, we did not found such contradiction. Thus, the provision set in FORM A-4 is itself suspicious and impasse majority of local consulting firm having expertise in Hydro-power sector.</p>	
CIS P. LTD.		
26	<p>With references to your notice may 7, 2016 (2073-01-25) for expression of interest for subject work, we go through the EOI documents founds that provision made in FROM A-4 Eligibility Requirement, S.N. vii, it is mentioned that "The Average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than 50 million" which is itself contradictory with the provision set forth in instruction to consultant S.N. 1.6.2 Detailed Evaluation of EOI documents, table S.N. 1 financial capability of the firm where it is not mentioned to each firm on JV should meet minimum AAT 50 million.</p> <p>We found confusion as well contradictory for AAT of local firms in JV, which not only limit the wider competition as per spirits of procurement rules and regulation but also provide well cultured environment for few local firms for curtailing as well as restrict the majority of local consulting firm having expertise in hydro-power sector.</p> <p>In general the specific criteria are as forth in section instruction</p>	<p>It is noted. Please see the response in S.N. 25.</p>

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	<p>to consultant or EOI notice, so that consultant will make consortium accordingly, while the forms are given in section preparation of application which is used only for formats to provide information as well as documentary evidence (legal documents of the consulting firm) requirements. After rigorous study of various previous EOI documents from DOED for similar work, we did not found such contradiction. Thus, the provision set forth in FORM A-4 is itself suspicious and impasses majority of local consulting firm having expertise in hydro-power sector.</p>	
DESIRED ENGINEERING CONSULTANCY PVT. LTD.		
<p>27</p>	<p>With reference to your notice may 7, 2016 (2073-01-25) for expression of interest for Feasibility and EIA study of Kimathanka Arun Hydropower Project, Feasibility and EIA of Lower Arun Hydropower Project and Feasibility and EIA study of Seti River (SR-6) Storage Project, we found some confusion as well contradictory provision, which not only limit the wider competition as per spirits of procurement rules and regulation but also provide well cultured environment for few local firms for curtailing as well as restrict the majority of local consulting firm having expertise ion hydro-power sector.</p> <p>We go through the EOI document found that provision made in FORM A-4 Eligibility requirement, S.N. vii, it is mentioned that "the average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than 50 million" which is itself contradictory with the provision set forth in construction to consultant S.N. 1.6.2 detailed evaluation of EOI documents, tables S.N. 1 financial capacity of the firm.</p> <p>In general the specific criteria are set forth in section instruction to consultant or EOI notice, so that consultants will make consortium accordingly, while the forms are give in section preparation of application which is used only for formats to</p>	<p>It is noted. Please refer response made in S.N. 25 above.</p>

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provide information as well as documentary evidence (legal documents of the consulting firm) requirements. Thus the provision set forth in FORM A-4 is itself suspicious and impasse majority of local consulting firm having expertise in hydro-power sector.

In addition to above followings have been modified /amended while reviewing the published EOI document:

1. The provision has been overlooked in case of SR-6. In case of SR-6 followings have been added in the FORM A-4 of the EOI documents in vi, vii & viii for the joint venture.

vi	Form A-7: Information of Local Agent <i>(in case of Foreign consultant or JV of only Foreign Consultants)</i>
vii	The Average Annual Turnover (AAT) of the each firm in JV or the single entity should be greater than NRs. 50 million.
viii	The total key professionals proposed should include at least 20% professional from each firms in JV.

2. Serial No. iv of second table (in addition in case of Joint Venture) of FORM A-4 in the EOI document of Kimathanka Arun and Lower Arun Hydropower Projects (Job No 2072/73-13 and 14) has been corrected as, "The Minimum share percentage of the lead firm should be at least 40 % and that of other JV partners should be at least 20%".

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