

Clarification for queries receipt on EoI Documents for Feasibility and Environmental Study of Naumure, Arun-4 and Karnali Stage-1

| S.N | From | Query | Response/Clarification by DoED |
|-----|---|--|---|
| 1 | Ssetha@tec.co.in | <ul style="list-style-type: none"> Submitting EoI as an international Consultant with an association/sub consultant with a local company. Please confirm same will be accepted by you. | <ul style="list-style-type: none"> No |
| 2 | Anup Arjyal, anup.arjyal@feedbackinfra.com | <ul style="list-style-type: none"> Can we propose same team members/experts (both National and International) for all three EoIs-Karnali, Arun and Naumure. Please clarify. Can we submit Scanned Hard Copy of JV agreement of firms, self declaration of international firm and power of attorney? Is it mandatory to notarize audit reports of the international firm? Does the national and international experts need to sign their respective CV? EoI document does not mention about this (Please refer page #59 of Karnali Stage I EoI document) Do we need to submit notarized English translation of documents like work completion certificates, regd. certificates, VAT/PAN certificates etc, if these documents are in language other than English? Can we submit the scanned notarized copy of documents or should it be original notarized copy? | <ul style="list-style-type: none"> Yes No Yes No Yes No |
| 3 | Total Management Service Pvt. Ltd. info@tms.com.np | <ul style="list-style-type: none"> Can local/domestic consultants participate as sub-consultant to international Firms? If local/domestic consultants can participate as sub-consultant to international Firms then please confirm if the same local/domestic consultant can participate as sub consultant with more than one international firm for the same project. | <ul style="list-style-type: none"> No Not applicable |

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| 4 | LECOQ Christine christine.lecoq@art eliagroup.com | <ul style="list-style-type: none"> As a foreign company, can we provide financial status information in Euros? or must give this information in Nepalese rupees? Does the DoED wish to award three different consulting companies for carrying each assignment or must we expect one or two companies to be awarded for these three assignments? | <ul style="list-style-type: none"> Yes, can be Euro or USD, conversion rate shall be the Nepali exchange rate for the date of last date of submission of EoI documents It depends upon evaluation result. |
| 5 | Hollnaicher, Martin <Martin.Hollnaicher@fichtner.de> Fichtner Engineering Consultants of Germany | <ul style="list-style-type: none"> Does a local company or also an international company have to lead this project? It is not clearly stated if the teaming of a local company and international company has to be a "joint venture" between an international and local company OR an "association" between an international and local company (Subconsultant) ?Following global practices, could we presume that "International company in association with a local company (Subconsultant)" would meet the requirements Following global practices, could we presume that "International company in association with a local company (Subconsultant)" would meet the requirements. if an International company is allowed to lead the project, will you allow to have an "International Team Leader" as well? In such cases the "national team leader" shall act as "deputy team leader" and as direct and continuous contact to the client. Would this be acceptable? We also put forward our request to please provide additional two (2) weeks to prepare the EOI as we have the Christian Holiday of Easter in the coming week. | <ul style="list-style-type: none"> Both can lead, either International or local consultant can lead the job. The consulting firm can apply either singly or in JV. In case of Foreign Consultant or JV of Foreign Consultants, a local agent is required to be designated. In association or sub consultant is not permitted Team Leader shall be from national Consultant At present time extension is not envisaged and will published in DoED website www.doed.gov.np if time for submission extended. |
| 6 | POYRY, SWITZERLAND LTD, | <ul style="list-style-type: none"> If the experience/ Completion certificates is in English, should be notarized? Should the experience certificates/completion certificates be notarized from the country where the work has been completed or the home country of the consultant or the regional office where the EoIs are under preparation? | <ul style="list-style-type: none"> Yes Notarized copy shall be accepted from Nepal Only or homeland of respective country. |

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| | | <ul style="list-style-type: none"> Request to for time extension upto 15th April 2015 for the submission of EoI. | <ul style="list-style-type: none"> At present time extension is not initiated and will published in DoED website www.doed.gov.np, if time for submission is extended. |
|--|--|--|---|

7. P. Sumana, Chief (Hydro)
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| Sl No | Ref. Para / Page No | Observations / Comments | Queries | Response/Clarification by DoED |
|-------|------------------------|--|--|--|
| 1 | Item 1, Page 2 | It is mentioned that the Consultant for each of the 3 Jobs cited above could be an International Consultant or a Domestic Consultant or a Joint Venture (JV) between them. | Does it indicate that the JV should be constituted between the International & National Consultants only ? Please confirm. | <ul style="list-style-type: none"> The J/V may be from domestic consultants, International Consultants or domestic and International consultants. |
| 2 | Item 11, Page 3 | <p>It is also indicated that the Consulting Firm could apply either singly or in JV, comprising of max. 3 firms including the Lead Firm.</p> <p>It is further indicated that in case of JV of Foreign Consultants, a local agent need to be involved.</p> <p>On Page 4, Item 1.1.2, the “Lead Firm” is defined as an entity or firm that is the authorized leader of a team comprising the Lead Firm and its constituents.</p> | If yes, the above condition of forming a JV with Foreign Consultants contradicts to this statement. In that case, a local agent may only be hired for providing National Key Staff (?) Please confirm. | <ul style="list-style-type: none"> Local agent is required, if the consultant is International or JV among International consultant. |
| 3 | Key Staff [page 32-35] | Key Staff listed include National key staff as a part of the Consultant’s Project Team. The National key staff list includes “Project Manager/Team Leader/Hydropower Engineer”. | It appears that the National key staff requirement does not necessarily involve requirement of a Domestic Consulting Firm in case of JV forming with the | International consultant can propose National staff . |

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| | | | <p>Foreign Consultants only or a Single entity when a local agent need to provide National Key staff.</p> <p><i>Secondly, Is it required for the Team Leader to be a National, whether a Domestic Consulting Firm is involved or not?</i></p> <p>In that case, how a local Key staff could be a Team Leader / Project Manager ? Such option is proposed to be vested upon the Foreign Consultant / Lead Firm for optimum management of Project implementation. Please confirm.</p> | |
| 4 | Weightage of Key Professionals | Note (c) in page 9 , it is said that the professionals hired from outside or part time / resource person will be evaluated with only 80% weightage. | <p>It may be inferred that a Domestic Firm need not to be involved as a partner of a JV, but National Key Professionals could be hired and they would be evaluated with 80 % weightage (?)</p> <p>Please confirm.</p> | Experts outside from consultant including JV would be evaluated with 80% weightage. |
| 5 | Definition of Terms | “Project” (in page 4 of Naumure Project) has been defined as “ Hydro Power Project” | “ Hydro Power Project” may be substituted as “ Multipurpose Project” based upon the Scope of Services as proposed. | Yes, |
| 6 | Amendment to EoI Documents [Page 5] | Clause 1.2.2 says that the Amendment may be made at any time prior to deadline for submission of EoI doc. | A reasonable interval may be incorporated between the time that Amendments are made and the deadline for the submission of completed EOI document. | Amendments, if any will be informed as suggested. |
| 7 | Detailed Evaluation of EoI Doc. | <p>Item 1.6.2 (Pages 7 to 10) deals with Detailed Evaluation of EoI documents :</p> <p>: Under SI No. 1, Criteria for Financial capability(FC): It appears that FC has been sought for individual firm</p> | <p>Somewhere, Evaluation Criteria has been cited for “Lead Firm” and somewhere for “Firm” only. Please provide clarification</p> <p>Normally asked for single entity or JV considering with all partners forming the</p> | <p>In the evaluation will be carried out as mentioned in the detail Evaluation Criteria (Section 1.6.2)</p> <p>FC has been given for single entity and JV</p> |

| | <p>(International or National), but not for JV jointly.</p> <p>: Under Para 2 : Experience of the Firm : General Experience of work is asked for the Lead Firm , whereas Work Experience in Feasibility Study of Hydropower project, Irrigation project and that of EIA study has been asked for “Firm” only.</p> <p>: Qualification & Experience of Key Professionals for Arun 4 & Karnali Projects : Distribution of marks of the Key Professionals do not tally with list of professionals provided in C1 & C2 forms.</p> <p>List of Professionals do not tally with each other lists provided at different places in the Documents as discussed below:</p> <p>(i) <u>Karnali Project</u></p> <table border="1"> <thead> <tr> <th>Ref Page</th> <th>NS</th> <th>INS</th> <th>EIA</th> <th>Total</th> <th>Remarks</th> </tr> </thead> <tbody> <tr> <td>10</td> <td>12</td> <td>10</td> <td>Nil</td> <td>22</td> <td>Name of some</td> </tr> <tr> <td>58-59</td> <td>13</td> <td>10</td> <td></td> <td>6*</td> <td>29 experts are different</td> </tr> </tbody> </table> <p>ii) <u>Naumure Project :</u></p> <table border="1"> <tbody> <tr> <td>10</td> <td>14</td> <td>10</td> <td>Nil</td> <td>24</td> <td></td> </tr> <tr> <td>70-71</td> <td>15</td> <td>10</td> <td>6*</td> <td>31</td> <td>-do-</td> </tr> <tr> <td>10</td> <td>10</td> <td>12</td> <td>Nil</td> <td>22</td> <td></td> </tr> </tbody> </table> <p>iii) <u>Arun 4 Project</u></p> <table border="1"> <tbody> <tr> <td>10</td> <td>12</td> <td>10</td> <td>Nil</td> <td></td> <td>-do-</td> </tr> <tr> <td>60-61</td> <td>13</td> <td>10</td> <td>6*</td> <td>29</td> <td></td> </tr> </tbody> </table> <p>*Excludes Environmental Expert which is included in</p> | Ref Page | NS | INS | EIA | Total | Remarks | 10 | 12 | 10 | Nil | 22 | Name of some | 58-59 | 13 | 10 | | 6* | 29 experts are different | 10 | 14 | 10 | Nil | 24 | | 70-71 | 15 | 10 | 6* | 31 | -do- | 10 | 10 | 12 | Nil | 22 | | 10 | 12 | 10 | Nil | | -do- | 60-61 | 13 | 10 | 6* | 29 | | <p>JV</p> <p>Does the “Firm” indicate for Single Entity (National or International) Agency as well as JV forming International Consultants only or JV with National & International Consultants.</p> <p>Marks distributed for 22 professionals, but as per Forms C1 & C2, total provision for key professionals appears to be 27 (Nat-17 + Int. 10), but no weightage for the EIA professionals except Environmental Expert has been given.</p> <p>-Please confirm actual Number of Professionals under consideration</p> <p>Furthermore the following discrepancies are also observed :</p> <p>Experts namely, Power System Engineer, Environmental Engineer and Social Anthropologist / Resettlement Expert listed in page 10 are not included in the list of National Professionals in page 58 for Karnali Project, in page 70-71 for Naumure Project and in page 60 for Arun 4 Project. Though some of them are listed under EIA Study Team, but some of them are either missing or interchanged.</p> <p>- Please elucidate the exact Key Professionals under each group (inclusive</p> | <p>Only the general experience of the lead firm is counted. For other experience cumulative strength will be taken for evaluation</p> <p>Evaluated as per evaluation criteria.</p> <p>Though number of manpower required for the job are more as per ToR, the evaluation will be as per the EoI criteria (Section 1.6.2)</p> |
|----------|--|----------|-----|-------|--------------------------|-------|---------|----|----|----|-----|----|--------------|-------|----|----|--|----|--------------------------|----|----|----|-----|----|--|-------|----|----|----|----|------|----|----|----|-----|----|--|----|----|----|-----|--|------|-------|----|----|----|----|--|---|--|
| Ref Page | NS | INS | EIA | Total | Remarks | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | 12 | 10 | Nil | 22 | Name of some | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 58-59 | 13 | 10 | | 6* | 29 experts are different | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | 14 | 10 | Nil | 24 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 70-71 | 15 | 10 | 6* | 31 | -do- | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | 10 | 12 | Nil | 22 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | 12 | 10 | Nil | | -do- | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60-61 | 13 | 10 | 6* | 29 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| | | NS strength | off EIA Study Team) desired for carrying out the study as a whole and their corresponding weightage for marks | | | | | | | | | | | | | | | | | |
|--------------------|----------------------|--|--|---|--------|-------|--------------------|------|-------|--------|--------------------|------|-------|-------|------------------|------|-------|-------|---|--|
| 8 | Scope of Works | The last para under the Scope of Works in page 33 for Karnali Project, in page 37 for Naumure Project and in page 34 for Arun 4 project have been stated as “ ... are described in Chapter 6 & chapter 7 ” which appear to have been typographical errors as no such chapters are contained in the said documents | May be described in <i>the Sections 3 and 4” in lieu of Chapter 6 & 7</i> as no such chapters exist in the documents. Please confirm | Detail of works to be carry out are described in chapter 6 & 7 and shall be understood accordingly. | | | | | | | | | | | | | | | | |
| 9 | Duration of Services | For Feasibility Study, man-months for the International & National Professionals are listed separately, but such listing is not done in case of EIA Study Team Key Professionals. Based upon the details furnished in the respective documents, total man-months (inclusive of Office & Field Works, but excluding EIA Study Team) are worked out as follows: <table border="1"> <thead> <tr> <th>Project</th> <th>Int.S</th> <th>Nat. S</th> <th>Ratio</th> </tr> </thead> <tbody> <tr> <td>i) Karnali Project</td> <td>24.5</td> <td>419.5</td> <td>1 : 17</td> </tr> <tr> <td>ii) NaumureProject</td> <td>35.5</td> <td>793.0</td> <td>1 :20</td> </tr> <tr> <td>iii) ArunProject</td> <td>24.5</td> <td>419.5</td> <td>1: 17</td> </tr> </tbody> </table> <p>Such ratio may be more if the man-months for the EIA Study Team Professionals are accounted for.</p> | Project | Int.S | Nat. S | Ratio | i) Karnali Project | 24.5 | 419.5 | 1 : 17 | ii) NaumureProject | 35.5 | 793.0 | 1 :20 | iii) ArunProject | 24.5 | 419.5 | 1: 17 | Man-Months provided for National & international Professionals appear to be very in-appropriate since responsibility of successful completion of the Works within the time schedules and the budget limit remain with the Lead Team and / or the Single entity to whom the contract would be assigned. In consideration of the overall responsibility for the Contract, may be in the ratio of 1 : 10 or less. With due consideration of anomalies existed about the strength of the Key Professionals as discussed above, man-months for each professional may need to be reassessed. Please confirm | Reassessment of professional for these project is not initiated. |
| Project | Int.S | Nat. S | Ratio | | | | | | | | | | | | | | | | | |
| i) Karnali Project | 24.5 | 419.5 | 1 : 17 | | | | | | | | | | | | | | | | | |
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| iii) ArunProject | 24.5 | 419.5 | 1: 17 | | | | | | | | | | | | | | | | | |